図表 38

輸出手続きの手順

- 1. 売買契約の締結
- 2. 信用状の受領
- 3. 為替買予約
- 4. 貨物海上保険(予定保険)申し込み
- 5. 輸出許認可の取得
- 6. 船腹予約
- 7. 貨物の手配
- 8. 船積書類の手配・作成

輸出手続きの手順(続き)

図表 39

9. 輸出通関・船積依頼(海貨業者へ)

船積完了→ B/L入手



- 10. 船積案内(輸入者へ)
- 11. 確定保険契約への切り替え
- 12. 荷為替手形の買取依頼
- 13. 荷為替手形の買取り(輸出代金の受領)

貿易実務書類の理解と作成

Qeor	ATION		
Global Trading Co., Ltd.	Date	作成日	
2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875	Quotation No.	見積書番号	
URL: http://globaltrade.co.jp	Validity	見積書有効期限	
To	Payment Terms		
見積り先(買主)の名称・所在地	支払い	、条件	
Means of Transport	Time of Shipmer	nt	
<mark>運送方法</mark> From Via	船積時	± #8	
船積地 積替地	литян	1701	
仕向地 仕向地			
Description of Goods	Quantity	Unit Price	Amount
貨物明細	数量	単価	金額
貨物総称(共通名称)		<u>インコターム</u>	ズの条件
1. 貨物明細			

	•
	TOTAL: インコタームズ 合計金額
Insurance	Packing
貨物海上保険条件	梱包
Inspection	Shipping Marks
品質検査	荷印
Others	
その他	Global Trading Co., Ltd.
	署名
	Authorized signature(署名者名 & 肩書

図表 41 (解答例) QUOTATION Global Trading Co., Ltd. APRIL 16, 20XX 2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875 URL: http://globaltrade.co.jp Quotation No. SWS-9753/04 Validity MAY 31, 20XXC SOUTHWEST STEEL, INC. 1234 BRIDGE STREET RIVERSIDE, CA 94971 U. S. A. A SIGHT DRAFT IN OUR FAVOR UNDER AN IRREVOCABLE LETTER OF CREDIT Time of Shipment BY OCEAN VESSEL WITHIN 60 DAYS AFTER RECEIPT OF A LETTER OF CREDIT TOKYO, JAPAN LONG BEACH, U.S.A. Unit Price IRON PRODUCTS CIP LONG BEACH US\$4, 800. 00 US\$115, 200. 00 FLAT-ROLLED (COLD-ROLLED) 24 ROLLS CONTAINING 0.3% OF CARBON BY WEIGHT LENGTH 120M, WIDTH 200MM, THICKNESS 2MM ROUND BARS, HOT-EXTRUDED CONTAINING 0.5% OF CARBON BY WEIGHT LENGTH 6M, DIAMETER 60MM US\$175, 000. 00 875 PCS. US\$200.00

	TOTAL:	CIP LONG BEACH	US\$290, 200. 00		
Insurance	Packing				
COVERED BY SELLER FOR 110% OF INVOICE VALUE AGAINST ALL RISKS INCLUDING WAR AND SRCC RISKS	MADE	WITH SELLER'S EXPO	RT STANDARD		
Inspection	Shipping Marks				
FINAL INSPECTION MADE BY JAPAN STEEL PRODUCTS INSPECTION ASSOCIATION	AS P	ER BUYER'S INSTRUCT	IONS		
Others		Global Trad	ling Co., Ltd.		
	Taro Yamada				
		Taro Yamada,	Authorized signature(s Export Manager		

図表 42

Global Trading Company, Limited

2-3 Otemachi 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan Phone: 81 (3) 3258-5877 URL:http://www.globaltrade.co.jp Fax: 81 (3) 3258-5875

To: 輸入者名·住所 Date : 契約目

S/N No. 売約書番号

SALES NOTE

We, as Seller, hereby confirm our sale to you, as Buyer, of the following merchandise on the terms and conditions as stated herein and on the reverse side hereof:

総称(共通名称) 数量	単価	金額
数量	単価	公 婚
	1 1004	並與

q

Total: インコタームズ 合計金額 : 取引条件 (インコタームズ) Payment made by : 支払い条件 Expiry of Credit : 信用状の有効期限 $\ll Shipping\ Mark \gg$ Time of Shipment : 船積期限 Shipment by : 運送手段 (運送方法) 荷 印 Port of Shipment : 船積港 : 仕向港(地) Destination Partial Shipments: 分割船積 (可 or 不可) Transshipment : 積替 (可 or 不可) : 海上保険(付保者、保険金額、保険条件) Insurance Packing 梱包 Made and issued by Accepted and confirmed by (Seller) Global Trading Co., Ltd. (Buyer) 輸入者名 署名者名 & 肩書 on 日付

Global Trading Company, Limited

図表 43

2-3 Otemachi 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan
Phone: 81 (3) 3258-5877 URL:http://www.globaltrade.co.jp Fax: 81 (3) 3258-5875

To: Southwest Steel, Inc.

Date : May 8, 20XX

1234 Bridge Street, Riverside, CA 94971

S/N No. SWT-112/04

U.S.A.

SALES NOTE

We, as Seller, hereby confirm our sale to you, as Buyer, of the following merchandise on the terms and conditions as stated herein and on the reverse side hereof-

Description of Goods	Quantity	Unit Price	Amount
	Iron Products		
1. Flat-rolled (cold-rolled)	24 Rolls	@\$4,800.00	US\$115,200.00
Containing 0.3% of Carbon by weight			
Length 120m, Width 200mm, Thickne	ss 2mm		
2. Round Bars, Hot-extruded	875pcs.	@\$200.00	US\$175,000.00
Containing 0.5% of Carbon by weight			
Length 6m, Diameter 60mm			

	-	Total:	CIP Riverside	US\$290,200.00
Trade Terms	:	CIP Long Beach		
Payment made by	:	A Sight Draft under an Irrevocable Letter	r of Credit in F	Favor of Seller
Expiry of Credit	:	July 14, 20XX	Г	// Cl.: M . 1 »
Time of Shipment	:	Not Later than June 30, 20XX		≪Shipping Mark≫
Shipment by	:	Ocean Vessel		
Port of Shipment	:	Tokyo, Japan		< sws $>$
Destination	:	Long Beach, U.S.A.		, and pp. an
Partial Shipments	:	Prohibited		LONG BEACH
Transshipment	:	Prohibited		S.N. NO. SWS-112/04
Insurance	:	Covered by Seller for 110% of Invoice Va	lue	BUNDLE NO. 1/UP
		against All Risks including War and SRC	C Risks	MADE IN JAPAN
Packing	:	at Seller's Option (Seller's Export Stand	lard	
Accepted	and	d confirmed by	Made and issue	ed by
(Buyer)		(Seller) (Global Tradin	g Co., Ltd.
			Taro Y	amada
			Taro Yamada,	Export Manager
on		on	May 8, 20XX	

図表 44

THE FIRST NATIONAL BANK OF CALIFORNIA, LTD. 3591 Broadway, Los Angeles, California 95023 U. S. A.

ORIGINAL

Date and Place of Issue May 21, 20XX Los Angeles	IRREVOCABLE DOCUMENTARY CREDIT No. 231-112449J
Advising Bank	Applicant
The Pacific Bank, Ltd., Tokyo	Southwest Steel, Inc.
3-4 Yaesu 2-chome, Chuo-ku, Tokyo	134 Bridge Street, Riverside, CA 94971
Japan	U.S.A.
Beneficiary	Amount
Global Trading Co., Ltd.	US\$290,200.00 (Dollars Two Hundred
2-3 Otemach 1-chome, Chiyoda-ku, Tokyo	Ninety Thousand Two Hundred only in
Japan	U.S. Currency)
Latest Date of Shipment	Date and Place of Expiry
June 30, 20XX	July 14, 20XX Tokyo, Japan

Dear Sirs:

We hereby issue in your favor this documentary credit which is available at any bank in Japan by negotiation against your drafts at sight drawn on us for 100% of the invoice value, accompanied by the following documents:

13

- · Signed Commercial Invoice indicating this credit number in Triplicate
- · Packing List in Triplicate
- Full set of clean on Board ocean Bill of Lading made out to order of shipper and blank endorsed, marked Freight Prepaid, notify Applicant
- Marine Insurance Policy or Certificate in Duplicate, endorsed in blank, for 110% of the invoice value, against Institute Cargo Clauses (All Risks)including Institute War Clauses and Institute SRCC Clauses, stipulating claims payable in the currency of the draft in Los Angeles, U.S.A.
- · Certificate of Origin in Duplicate

Evidencing Shipment of Iron Products as specified in the Sales Note No. SWS-112/04 dated May 8,20XX

Shipment from	Tokyo, Japan	Partial Shipments	Transshipment
to	Long Beach, U.S.A.	Prohibited	Prohibited

Trade Terms: CIP Long Beach

Special Conditions:

- Drafts and documents must be presented within 14 days after the date of issuance of Bill of Lading, but within the validity of this credit.
- · All banking charges outside U.S.A. are for the account of beneficiary.

- to be continued -

Draft(s) must be marked "drawn under The First National Bank of California, Los Angeles, Credit No. 231-112449J dated May 21, 20XX."

The amount of draft must be endorsed on the reverse of this credit by the negotiating bank.

We hereby agree with drawer(s), endorser(s) and bona fide holder(s) of draft(s) drawn under and in compliance with the terms and conditions of this credit that such draft shall be duly honored on due presentation and delivery of documents at the negotiating bank.

> Very truly yours, The First National Bank of California



(Authorized Signature)

THIS CREDIT IS SUBJECT TO UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS (2007 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 600.

	1.7	O #==1 0					図
	L/	C取引S	ummai	У			
輸入者							
契約書番号	5		契制	契 約 日			
信用状番号		発行日					
信用状発行銀行							
確認銀行							
指定買取銀行							
船積期限			呈示	期間	船積日より		B
L/C 有効(呈示)期限							
信用状金額			貿易	条件			
取引商品							
			数	量:			
分割船積	可	不可	積	替	可	不可	-
仕出港 (地)							
積替港(地)							

仕向港 (地)				
買取書類	Invoice	通	Packing List	通
	B/L · SWB · AWB	通	保険証券	通
	原産地証明書	通	重量容積証明書	通
	その他			
為替手形	手 形 期 限 : At			
	名 宛 人 (支払人) :			
その他特記事項				
アメンド				
(月日)				

(解答例)	L/C 取引 S	ummary	図表
輸入者	Southwest Steel, Inc.		
契約書番号	SWS-112/04	契 約 日 May 8, 20XX	
信用状番号	231-112449J	発行日 May 21, 20XX	
信用状発行銀行	The Fist National Bank of Ca	ilifornia, Ltd.	
確認銀行	Nil		
指定買取銀行	Nil		
船積期限	June 30, 20XX	呈示期間 船積日より	14 日
L/C 有効(呈示)期限	July 14, 20XX		
信用状金額	US\$290,200.00	貿易条件 CIP Long Beach	
取引商品	Iron Products		
		数 量: as per S.N. No. SWS	-112/04
分割船積	可不可	積替可不	· 可 · · · · · · · · · · · · · · · · · ·
仕出港 (地)	Tokyo, Japan		し可な
積替港 (地)			6

仕向港 (地)	Long Beach, U.S.A.						
買取書類	Invoice	3	通	Packing L	ist	3	通
	B/L SWB - AWB	3	通	保険証券		2	通
	原産地証明書	2	通	重量容積	証明書		通
	その他						
為替手形	手 形 期 限 : At	Sight					
	名 宛 人(支払人):	The First I	Nationa	al Bank of Ca	lifomia, Ltd.		
その他特記事項							
アメンド							
(月日)							

(記入要領)				図表 4
	INVO	DICE		
Global 1	Frading Co., Ltd.	Date	日付	
2-3 Otemach 1-chor Phone: 81 (3) 3	me, Chiyoda-ku, Tokyo 100-0002 Japan I258-5877 Fax: 81 (3) 3258-5875	Invoice No.	インボイス番号	
UR	L: http://globaltrade.co.jp	Ref. No.	参照番号(もしあれば	f)
Buyer		Payment Term	ıs	
貝土(聊入	者)名&住所	支払 L/C No.	条件 もし信用状取引な Date	ò
			状番号	信用状発行日
Vessel or 本船名	On or about 出航予定日	Issuing Bank		
From 仕出港(地	Via	信用	状発行銀行	
To		Remarks		
仕向港(地 Marks & Nos		備考	Unit Price	
Marks & Nos. 荷印	Description of Goods 貨物明細	Quantity 数量	Unit Price 単価	Amount 金額
	貨物総称(共通名称)		<u>インコタ</u> -	ームズ
7 1. 貨物	初明細			•
20,0				•

2. 貨物明細			P P P
荷印			
	TOTAL:	インコタームズ	合計金額
		署	ling Co., Ltd. 名 Authorized signature(s) i. & 肩書

(解答例)	図表 48
INVO	DICE
Global Trading Co., Ltd.	Date JUNE 20, 20XX
2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan	Invoice No. SWS-112/04
Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875 URL: http://globaltrade.co.jp	Ref. No.
Buyer SOUTHWEST STEEL, INC. 1234 BRIDGE STREET RIVERSIDE, CA 94971	Payment Terms A SIGHT DRAFT IN OUR FAVOR UNDER AN IRREVOCABLE LETTER OF CREDIT
U. S. A.	L/C No. Date 231-112449J MAY 21, 20XX
Vessel or On or about NEPTUNE V. 154W JUN 29, 20XX	Issuing Bank
From Via TOKYO, JAPAN	THE FIRST NATIONAL BANK OF CALIFORNIA
LONG BEACH. U. S. A.	Remarks
Marks & Nos. Description of Goods	Quantity Unit Price Amount
IRON PRODUCTS	CIP LONG BEACH
FLAT-ROLLED (COLD-ROLLED) CONTAINING 0.3% OF CARBON BY WEIGHT LENGTH 120M, WIDTH 200MM THICKNESS 2MM	24 ROLLS US\$4, 800. 00

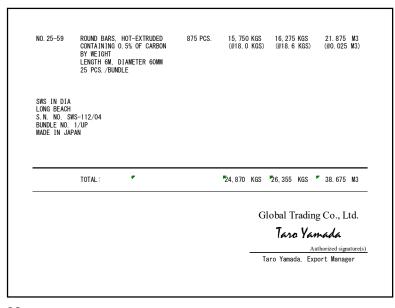
ROUND BARS, HOT-EXTRUDED CONTAINING 0.5% OF CARBON BY WEIGHT LENGTH 6M, DIAMETER 60MM	875 PCS.	US\$200.00	US\$175, 000. 00
SWS IN DIA LONG BEACH S.N. NO. SWS-112/04 BUNDLE NO. 1/UP MADE IN JAPAN			
	TOTAL:	CIP LONG BEACH	♥ US\$290, 200. 00
		Global Trad	Authorized signature(s)

(記入要領)					図表
	PACKIN	G LIST			
Global 1	Гrading Co., Ltd.	Date	日付		
2-3 Otemach 1-chor Phone: 81 (3) 3	ne, Chiyoda-ku, Tokyo 100-0002 Japan 258-5877 Fax: 81 (3) 3258-5875	Invoice No.	インホ	ズイス番号	
	L: http://globaltrade.co.jp	Ref. No.	参照番	号(もし必要	ならば)
Buyer		Payment Terms			
買主(輸力	(者)名&住所	支払条	:件		
		L/C No.		Date	
		信用状	番号		信用状発行日
Vessel or	On or about	Issuing Bank			
本船名	出航予定日				
From	Via	信用状	発行銀行	Ī	
仕出港(均	也) 経由地(積替港)	Remarks			
仕向港 (b	h)	備考			
Marks & Nos.		I 加考 intity	We	ight	Measurement
荷印			ET)	(GROSS)	容積
			走量	総重量	
	貨物総称(共通名称)				
梱包番号 貨	勿明細		KGS	KGS	M3

梱包番号	貨物明細		KGS	KGS	МЗ
荷印					
	TOTAL:	•	KGS F	KGS -	M3
				l Trading Co 署名 Authorize 署名者名 & 肩書	d signature(s)

図表 50 (解答例) PACKING LIST Global Trading Co., Ltd. JUNE 20, 20XX 2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan SWS-112/04 Invoice No. Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875

URL: http://globaltrade.co.jp Payment Terms SOUTHWEST STEEL. INC. 1234 BRIDGE STREET A SIGHT DRAFT IN OUR FAVOR UNDER RIVERSIDE, CA 94971 AN IRREVOCABLE LETTER OF CREDIT 231-112449J Issuing Bank MAY 21, 20XX On or about NEPTUNE V. 154W JUN 29, 20XX THE FIRST NATIONAL BANK OF CALIFORNIA TOKYO, JAPAN LONG BEACH, U.S.A. Marks & Nos. Description of Goods Weight (NET) (GROSS) IRON PRODUCTS FLAT-ROLLED (COLD-ROLLED) 24 ROLLS 9, 120 KGS 10, 080 KGS 16.800 M3 CONTAINING O. 3% OF CARBON (@380 KGS) (@420 KGS) (@0.700 M3) LENGTH 120M, WIDTH 200MM THICKNESS 2MM

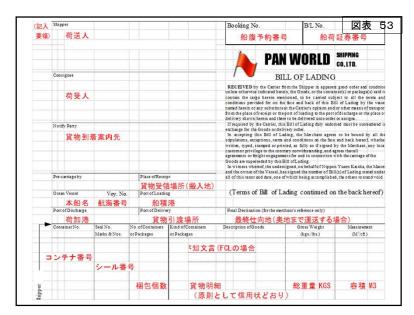


		図表 5
SHIPPING IN	STRUCTIONS	
Shipper Global Trading Co., Ltd. 2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875 URL: http://globaltrade.co.jp To 海貨業者名	Shipping Company <u>船会社名</u> Booking No. <u>船腹予約番号</u> Ocean Vessel or Voy. No. Sailing on or abc	腹予約日
担当者名	Port of Loading Via	(積替え港
Consignee 荷受人 (信用状取引のときは信用状条件通り	Port of Discharge Thence to 什向地(荷加港) 是Freight CAF	終仕向地 貨変動割増: 料費割増金 L取扱手数料
Notify Party 貨物到着案内先	Callegt CFS Charge	L取扱手数料

Marks & Nos.	Desc	riptio	n of Go	ds	N	43	Gro	ss Wei	ight
	貨	物	明	細	容	積	総	重	듚
荷 印									
Above Cargo Deliv 貨物配送者	ered			L/C No.	L/C Inf	ormatior 肾号	1		
On 貨物配送日				Latest Shipping Date	信用状	Lの船積	期限		
To 貨物配送地				Expiry Date		の有効期間			
Vanning Place (in case of FCL) コンテナ詰め作業地				Loose / Container	CY-CY	CY-CFS	CFS-CY		FS-0
Documents Attached Hereto	Orig	3	Cop	Documen	ts Requi	red	Orig.	Т	Cop
Invoice No. インボイス番号	通数	女	通数	Bill of Lading / Sea	Waybill / A	ir Waybill	通数		通
Packing List				List of Measuremen	nt and/or W	eight			
		T		Certificate of Inspe	ction			Т	
Export License No. 輸出許可証番号									

(解答例)		図表 52							
SHIPPING INSTRUCTIONS									
Global Trading Co., Ltd. 2-3 Otemach 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan Phone: 81 (3) 3258-5877 Fax: 81 (3) 3258-5875 URL: http://globaltrade.co.jp To MINATO PORT SERVICE, LTD. ATTN: MR. YOSHIO NAKANO Consignee TO ORDER OF SHIPPER Notify Party SOUTHWEST STEEL INC. 1234 BRIDGE STREET RIVERSIDE. CA 94971 U.S.A.	Shipping Company	16. 20XX 29. 20XX 1. 545. 00 680. 00 270. 00							

Marks & Nos.	Descript	ion of Goods		M3	Gross V	Veight
A	RON PRODUCT S PER SALES ATED MAY 8,	NOTE N	0. SWS-112/04	38.675 M3	26, 35	5 KGS
SWT IN DIA LONG BEACH S.N. NO. SWT-112/04 BUNDLE NO. 1/UP MADE IN JAPAN						
Above Cargo Do	elivered			L/C Information	1	
By SAIKYO STEEL MFG. CO.	LTD.		L/C No.	231-112449J		
By SAIKYO STEEL MFG. CO. On JUNE 21, 20XX	LTD.			231-112449J JUNE 30, 20XX		
_	LTD.					
On JUNE 21, 20XX	LTD.		Latest Shipping Date	JUNE 30, 20XX	CFS-CY	CFS-CF
On JUNE 21, 20XX To THE VANNING PLACE Vanning Place (in case of FCL)		Сору	Latest Shipping Date Expiry Date Loose / Container	JUNE 30, 20XX JULY 14, 20XX CY-CY CY-CFS	CFS-CY Orig.	CFS-CF
On JUNE 21, 20XX To THE VANNING PLACE Vanning Place (in case of FCL) MPS WAREHOUSE NO. 3		Сору	Latest Shipping Date Expiry Date Loose / Container Documen	JUNE 30, 20XX JULY 14, 20XX CY-CY CY-CFS X		
On JUNE 21, 20XX To THE VANNING PLACE Vanning Place (in case of FCL) MPS WAREHOUSE NO. 3 Documents Attached Heret	O Orig	Сору	Latest Shipping Date Expiry Date Loose / Container Documen	JUNE 30, 20XX JULY 14, 20XX CY-CY CY-CFS x	Orig.	Сору
On JUNE 21, 20XX To THE VANNING PLACE Vanning Place (in case of FCL) MPS WAREHOUSE NO. 3 Documents Attached Herett Invoice No. SWT-112/04	O Orig	Сору	Latest Shipping Date Expiry Date Loose / Container X Documen Bill of Lading / Sea	JUNE 30, 20XX JULY 14, 20XX CY-CY CY-CFS X USA Waybill / Air Waybill at and/or Weight	Orig.	Сору
On	O Orig	Сору	Latest Shipping Date Expiry Date Loose / Container Document Bill of Lading / Sea List of Measurement	JUNE 30, 20XX JULY 14, 20XX CY-CY CY-CFS X USA Waybill / Air Waybill at and/or Weight	Orig.	Сору



Particulars furnished	存	5印														
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- E																
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	-			⊢		-		+	Н							
. —	-			⊢		-	105 44 1		٠.	W 44						-
	-			⊢		_	[賃前打	701	$^{\prime}$	後払い						-
				_												
	Total	number of Cont	niners	\vdash					-						00101	
İ	or Pa	ckages (in word	s):		コンテ	ナ本数	(FCL) a	E tc	は	梱包数	(LCL) [語	句で	表示		ORIGI	NAL
-	Freig	ht & Charges		Rev	enue Tons		Rate	_		Per	Prepaid			Collect		
											(前払し	いの場	合)	(後	払いの場	合)
		基本運賃	•		貨物の	舌景	賃車	Z.			(11/1/12/12/0			\ ix	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1
	-	割増運賃		Н		丰里 容積建			Н				_			
	-	刮垣建身	Į 17	⊢	(里里	谷惧炷	()		Н	-						
	-			Н			-			-						
				_												
			TOTAL	Г												
	Exch	ange Rate	Prepaid at			Payable	at				Place and Date	e of Is sue				
			前払し			番	を払い地	1			船布	苛証券	の角	行地	発行E	1
	@ 2	為替相場	Total Prepaid in				ofOriginal B				DA	N WIND	ıneı	IIDDIN	G CO., LTD.	
			前払金額				/L通数	(語·	句·	+数字)	r A	n wun	LD 91	IIFFIN	3 GU., LID.	
			Lade	n on	Board the Ves	sel										
	Date				Signature	_		+-	Н			仇人。	٠.	<u>, 1</u> 92		
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	-	加工技口			-	脂碩	代理	占	者	'石 -						-
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図表 54 Shipper Booking No. 解答例 GLOBALTRADING CO., LTD. 00816340 PWJ2744901 2-3 OTEMACHI 1-CHOME CHIYODA-KU, TOKYO 100-0002 PAN WORLD SHIPPING GO, LTO. JAPAN Consignee BILL OF LADING RECEIVED by the Carrier from the Shipper in apparent good order and condition unless otherwise indicated herein, the Goods, or the container(s) or package(s) said to TO ORDER OF SHIPPER uniess otherwise indicated needs, me Goods, or me container(s) or package(s) said or contain the cargo herein mentioned, to be carried subject to all the terms and conditions provided for on the face and back of this Bill of Lading by the vesse named herein or any substitute at the Carrier's opinion and or other means of transpor go m the place of receipt or the port of loading to the port of discharge or the place of delivery shown herein and there to be delivered unto order or assigns.

If required by the Carrier, this Bill of Lading duly endorsed must be sumendered in Notify Party If equired by the Currier, this Bill of Listing did y endorsed must be normalesed in schange for the Goods or deliving codes. The chart agrees to be bround by all the supplication, engines, some and conditions on the flow and both lamed, which may be a supplication of the conditions of the flow and both lamed, which codes are presented by the conditions of the flow and speed that all agreements or finish length generations of mail connection with the corning of the Goods are suppressed by the list of Listing. It is written as Weekel the conditions of the co SOUTHWEST STEEL, INC. 134 BRIDGE STREET RIVERSIDE, CA 94971 U. S. A. Pre-carriage by Place of Receipt TOKYO CY (Terms of Bill of Lading continued on the back hereof) Voy. No. | Port of Loading M/V NEPTUNE V. 154\ TOKYO, JAPAN n of Discharge Port of Delivery LONG BEACH, U. S. A. LONG BEACH CY No. of Containers Kind of Containers Gross Weight Marks & Nos. or Packages (M¹/cft.) (kgs/lbs.) SHIPPER'S LOAD AND COUNT PW7009622 SAID TO CONTAIN JPW462577 59 BUNDLES IRON PRODUCTS 26, 355 KGS 38, 675 M3 AS PER S/N NO. SWS-112/04

	Date JUN 28, 20XX		Signature	Si	zned	Ξ			Si	zned	(
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	@ J	PY130. 00	Total Prepaid in	Local Currency	Number	ofOriginal B(CO., LTD.
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図表 55 差出人(M) xxxxxxxxx@globaltrade.co.jp 送信(S) 宛 先 … georgemoran@southweststeel.com CC(C)... 件名(U) SHIPPING ADVICE DEAR MR. MORAN: WE ARE PLEASED TO ADVISE YOU THAT THE FOLLOWING SHIPMENT HAS BEEN COMPLETED, AND WE TRUST THE CARGO WILL REACH YOU IN GOOD ORDER: SALES NOTE NO. : SWS-112/04 DATED MAY 8, 20XX L/C NO. : 231-112449J DATED MAY 21, 20XX COMMODITY : IRON PRODUCTS QUANTITY : AS PER S.N. NO. SWS-112/04 (or AS DETAILED IN THE INVOICE) NAME OF VESSEL : M/V NEPTUNE V. 154W SAILING ON : JUNE 29, 20XX DESTINATION : LONG BEACH, U.S.A. ETA JUNE 14, 20XX

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FOR DETAILS OF THE ABOVE SHIPMENT, PLEASE REFER TO THE ATTACHED PDF FILES OF THE FOLLOWING SHIPPING DOCUMENTS:

INVOICE
PACKING LIST
BILL OF LADING

ACCORDING TO THE L/C CONDITION, WE WILL DRAW A DRAFT AT SIGHT/ DAYS
AFTER SIGHT ON YOU/SYOUR BANK, AND ASK YOU TO HONOR IT UPON PRESENTATION.

BEST REGARDS,